

# Anthony's Human Capital

	Total Points Earned
9	Total Points Possible
	Percentage

Name \_\_\_\_\_

Date \_\_\_\_\_

Class \_\_\_\_\_

Anthony was born and raised in an urban community in the southwest. Anthony's dad owned his own construction company, so Anthony spent many hours at different building sites observing the art of construction. During high school, he began working for his dad's construction company. Anthony looked forward to summertime when he wasn't in school and could work full-time building houses. Anthony also enjoyed playing basketball and volunteering at the local Boys and Girls Club.

Anthony's dad always stressed the importance of expanding potential employment options. Therefore, after high school, Anthony took his father's advice and decided that it was important for him to go to college. Anthony pursued a bachelor's degree in business management in hopes of learning how to run his own construction business. During his time in college, Anthony was very thankful for the discipline and patience he learned while playing basketball and volunteering in the community, because it helped him succeed in his college courses. Anthony developed a great relationship with this college advisor who inspired him to increase his presentation skills by becoming involved with a student organization that gave campus tours to incoming freshmen.

When Anthony graduated from college, the construction business was booming. Construction companies were hiring workers left and right. Anthony's experience in construction along with his degree in business and the strong communication skills he developed in college made him highly qualified for jobs. He was hired immediately by a large construction firm that specialized in commercial building. This construction company paid for Anthony to attend several trainings to learn new skills in commercial building.

Unfortunately, the construction boom didn't last very long. The construction company Anthony was employed with had to lay off several workers - Anthony included. As Anthony searched for employment, he discovered that other construction companies were in the same position of laying off workers rather than hiring. He began searching for jobs. His degree, along with experience in commercial building construction, helped him earn a job as a sales representative for a commercial building supplier. Anthony often thinks about how his life experiences have helped him succeed. Even the teamwork experience he received while playing basketball in high school has helped him in his current position as a sales representative. Anthony still has a goal to start his own construction business one day. He knows the skills and experience from his current position as a sales representative will help him reach this goal.

**Directions:**

1. Underline any actions Anthony took that contributed to his human capital.
  
2. Circle the transferable skills Anthony has gained.

3. Choose two transferable skills and explain what Anthony did to gain those skills.

<b>Transferable skill</b>	<b>What did Anthony do to gain this skill?</b>
1.	
2.	

4. What informal training has Anthony received?

5. What formal training has Anthony received?

6. How did investing in his human capital help Anthony when the construction business went through a down time?

7. If Anthony had stayed in the construction business and not completed his degree in Business, what options would he have if he was laid off from his job?

8. What is one way Anthony could continue his education via formal training?